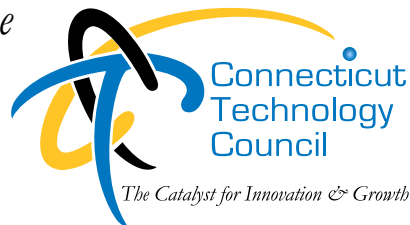


2010 Tech CEO Forum

Network.
Learn.
Communicate.
Collaborate.

a program of the



July 29, 2010
TPC River Highlands
Cromwell

Sponsored by:



The Catalyst for Innovation & Growth



222 Pitkin St., Suite 113
East Hartford, CT 06108
860-289-0878
www.ct.org

The Connecticut Technology Council is the largest and most broad based business association expressly serving the needs of enterprises involved in areas relating to technology, innovation, and the commercialization of the sciences. Representing almost 300 members and a community of some 2,500 companies and several hundred thousand employees, CTC strives to serve its members and the general interests of the State of Connecticut as they relate to the growth and success of technology based development.

The CTC works to make Connecticut a vibrant location for innovation and growth by helping to advocate for a set of networks, attitudes and performance standards that will give our region a key role in the new “flat world.” Working with an active board of directors composed of technology and professional services leaders, the CTC offers a rich selection of programs and services all intended to build a community of successful innovation and technology based businesses operating in a globally competitive environment.

Our Programs

Marcum Tech Top 40: A program that honors the 40 fastest growing Connecticut technology companies in the state. This fall event recognizes growth based on revenue over a four year period.

Innovation and Entrepreneurship Summit: This annual event is part of a larger event that now includes a northeast region angel investor forum. The event, now in its fourth year, honors start-up technology companies in several awards categories and includes CTC’s unique poster fair and elevator pitches from select companies.

Women of Innovation: The Connecticut Technology Council annually celebrates the state’s leading women in technology in a gala dinner event each January. This year’s sixth annual dinner at the Aqua Turf drew 575 attendees to this statewide event. Visit the CTC website, www.ct.org for a recap of finalists and winners.

CEO Forum: This is an exclusive once-a-year event for CEOs or Presidents of companies with revenue greater than \$3 Million. Participants come from all the technology verticals for an evening of networking and topical content. CTC also hosts facilitator-led, monthly CEO Forums for tech company executives whose revenue is greater than \$3M.

CIO Forum: This event was held for the first time in 2009 and CTC expects to continue this half day forum which brings together CIO’s and senior IT people to discuss topical issues.

Innovation@Work: A “reverse” trade show at which smaller, selected companies are invited to present their technology to a large, host company per a prescribed set of technology criteria developed by the host company. The purpose here is to facilitate collaboration, technology sharing and business development. CTC seeks large companies to host this event and will customize it to meet the host company’s requirements.

Edwards Angell Palmer & Dodge FastTrack Program: FastTrack is part of the Connecticut Technology Council’s Innovation Pipeline Accelerator (IPA). The program matches emerging technology companies who show potential for rapid growth and market potential with business mentors and investors. This group of companies represents the most likely to succeed start-ups culled from the Innovation Pipeline and who are provided additional support and services.

PowerMatch: A networking program based on a highly successful professional business networking model developed in Silicon Valley, PowerMatch is a structured event designed to help participants quickly and efficiently network with a maximum number of Council members. It is held monthly around the state at alternate sites in Hartford, New Haven, Stamford, New London and Danbury.

The Connecticut Growth Network: A grassroots networking effort to have the state’s technology practitioners meet informally and regularly in small groups to discuss tech issues and to hear guest presenters. Visit the CTC calendar at www.ct.org to see when the next growth cell convenes.

“Investing in the Connecticut Technology Council through membership is one way your company can help the Council in its efforts to make Connecticut more competitive and to secure its place and future as a leading technology state.”

Chris Kalish, Chairman, Connecticut Technology Council

Visit us online at www.CT.org

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Agenda

5:00 – 5:45 PM – Networking Reception

5:45 – 6:00 PM – Welcome:

Chris Kalish, Chairman, Connecticut Technology Council,
Director, General Electric, edgelab

6:00 – 6:40 PM – Presentation:

Robert Knapp, Managing Partner, Neubrand
Positioning Your Company For The Recovery

6:40 – 7:30 PM – Dinner

7:30 – 7:35 PM – Final Remarks

Featured Presenter



Robert Knapp
Managing Director, Neubrand

Bob Knapp is the Founder and Managing Partner of Neubrand, a management and marketing strategy firm built to help companies, products and services enter and re-enter markets. Bob is the former Chairman and CEO of Harris Interactive, a NASDAQ listed international market research and consulting firm. The company is best known for its Harris Poll and for pioneering the use of the Internet to conduct scientifically accurate market research.

Prior to Harris Interactive, Bob held a variety of executive positions at Gartner, the global technology research and advisory firm. He joined Gartner as Chief Marketing Officer and went on to be the firm's EVP, GM for Research & Advisory Services, leading Gartner's worldwide research, consulting and events businesses. He was ultimately the firm's Chief Strategy Officer.

Before immersing himself in technology trends, Bob spent seven years at the international branding firm Siegel & Gale. There he served as Chief Client Officer, helping a broad array of companies reposition, reinvigorate and market their brands. His clients included PBS, Disney, EDS, ESPN, Apple, JC Penney and the U.S. Air Force among many others.

Previously, Bob held management positions at a number of advertising agencies including BBDO and the predecessor to Lowe Worldwide. His clients included Procter & Gamble, Unilever, IBM, Apple and LEGO.

Bob serves on a number of commercial and non-profit boards including the Bridgeport Rescue Mission.

CEO Biographies

Larry Acquarulo

Co-CEO, PolyMedex Discovery Group

www.polymedexgroup.com

Lawrence (Larry) Acquarulo is Co-CEO of PolyMedex Discovery Group. Located in Putnam, PolyMedex Discovery Group has two main divisions: Foster Corporation, serving medical device manufacturers with comprehensive development and manufacturing services for custom polymer formulation, and Putnam Plastics Corporation with fabrication capabilities bringing extruded tubing components to near turnkey finish for final assembly into a medical device. Larry founded Foster Corporation in 1989 and was the CEO of Foster until 2009 when Foster Corporation merged with Putnam Plastics Corporation and became PolyMedex Discovery Group. Larry holds five U.S. and international patents, and has three patents pending in the fields of nano composites, cross-linkable polymers, lubricated and drug-filled polymers for medical device and industrial applications. He has published over a dozen technical papers, published in leading journals and is a member of the following organizations: Society of Plastics Engineers (senior member), Connecticut Technology Council, University of Connecticut Institute of Materials Science Associate, Vistage (an international organization of CEOs), BEACON – Biomedical Engineering Alliance and Consortium (board member), AAPS member, ASQ member, and QVPI – Quinebaug Valley Plastics Institute (board member). Larry earned a BS in Plastics Engineering from UMASS Lowell and an MS in Polymer Science from the University of Connecticut. More recently, Larry received a Certificate of Professional Development (CPD) with a concentration in business strategy from the UPenn Wharton School. Larry is also involved in many philanthropic causes such as the American Cancer Society and Habitat for Humanity of Northeast Connecticut (corporate partner). His philanthropy also includes a donation to establish a polymer manufacturing lab at Quinebaug Valley Community College and setting-up a foundation at UMASS Lowell.

Stephen Altschuler

President, Altek Company

www.altekcompany.com

Steve Altschuler is the founder and Chairman of Altek Company, which has two divisions: Altek Electronics, a full-service manufacturer of PCB assemblies, and Tech® Products, which develops and manufactures testing equipment for the food and beverage industry. Steve graduated from University of Connecticut with a Bachelor of Science degree in Electrical Engineering, and earned a Master of Science degree in Electrical Engineering from Yale University. Earlier in his career, Steve was Vice President of Computer Dynamics (1963-72) and Manager of Quality Assurance for Adage Inc. (1959-63). He served on the Board of Trustees for the University of Connecticut from 1986-93 and is the former Director and Vice President of the Northwestern Connecticut Chamber of Commerce. In 1972 Steve established Altek, and for 32 years worked to create and maintain a business culture that emphasizes customer satisfaction. Altek's loyal customer base, the company's strong financial position, and Altek's solid reputation in the industry mark Stephen's success. He will continue to provide engineering expertise and act as advisor to the succeeding management team members.

David Andrews

President, Andrews Consulting Group

www.andrewscg.com

David Andrews is currently CEO of Andrews Consulting (ACG) which he founded 25 years ago. The company is based in Cheshire, employs over 50 professionals, and provides software solutions to businesses. Areas of focus and special expertise include data warehousing, business intelligence, custom software development and Oracle's JD Edwards and PeopleSoft applications. ACG's own RapidDecision software package is one of the most advanced and popular pre-built data warehouse offerings on the

market. Andrews is the author of *Revolutionizing IT*, a book published by John Wiley & Sons in 2002. He has also published over 70 industry white papers with a combined circulation of over two million copies. He has made presentations at IT industry events around the world. He lives with his wife Janet in Cheshire where he served on the Board of Education.

John Beyer

President & CEO, Realized Solutions, Inc.

www.realizedsolutions.com

John Beyer is a senior consultant and the President and CEO of Realized Solutions, Inc. He has been involved in the field of Information Technology for over 20 years with a wealth of experience in software development, computer security, and system integration. He has provided consulting services to numerous organizations large and small. From 1998-2003, Mr. Beyer served as Vice-President/Treasurer of KVA Communications, New York, New York.

Michael Blanco

CEO, RESOLUTE Partners, LLC

www.resolutepartners.com

As CEO of RESOLUTE Partners, Michael Blanco provides the strategic direction and leadership for the company. He is responsible for RESOLUTE Partners' day-to-day operations. Prior to co-founding RESOLUTE Partners, Michael owned and operated a chain of family entertainment centers in New England. Through that business, he became aware of growing public interest in access to the Internet and the impact the Internet would have on recreational computing. In 1996, Michael and a group of entrepreneurs launched RESOLUTE Partners and the company's first Internet café soon came to the attention of the U.S. Navy. RESOLUTE agreed to work with Morale, Welfare and Recreation (MWR) to provide recreational computing and Internet access on several US military bases. Since then, RESOLUTE has grown to become the largest operator of Internet cafes in the US military community with installations on military bases around the world. Michael currently serves on the MWR Council of the American Logistics Association. During his career, Michael has founded, owned and managed several enterprises. He was President of a public relations/event marketing firm. He served a Fortune 500 company as director of event marketing. For several music and event venues, Michael held the position of sales and marketing director. He received his degree from Rochester Institute of Technology

Kevin Burns

President, Precision Combustion, Inc.

www.precision-combustion.com

Kevin Burns is President and co-founder of Precision Combustion, Inc. PCI has developed world technology leadership in clean and efficient catalytic combustion and in short-contact-time catalytic reactors for energy sector applications, with military, government and industrial development support. Key applications include fuel processing for fuel cell and other applications, catalytic combustion for ultra-low emissions gas turbines, downhole steam generation for oil and gas production, compact burners, fume cleaning for multiple applications, and chemical manufacturing. Previous to PCI, Kevin worked in business development, corporate planning and banking, and earned an MBA in Management with distinction from Wharton and a BA in Public Policy from Princeton University, where he was also a University Scholar and a Woodrow Wilson School Scholar.

CEO Biographies

Jim Cioban

President & CEO, Cierant Corporation

www.cierant.com

Jim Cioban is President and CEO of Cierant Corporation. Cierant is a leading developer of web-based channel marketing solutions. By utilizing Cierant STEPS' unique solution set, companies are able to improve the effectiveness of their communications to both sales channels and prospects while achieving measurable ROI. A division of the Command Family of Companies, Cierant delivers the tools and services that provide full-service solutions that improve sales and marketing effectiveness. Jim has over 21 years of experience in technology marketing, direct sales, channel management and business consulting. Prior to leading Cierant and serving as its technology visionary and application evangelist, Jim served for 12 years as President of Technical Marketing Systems, a marketing communications and design firm with focus in B2B and technology markets. Before Technical Marketing Systems, Jim served in a variety of sales and product marketing capacities at IBM Instruments Inc., an analytical instrumentation subsidiary of IBM Corporation. Jim also co-founded High Tech Type, an early stage output service bureau, and served as an executive officer and board member for REI, a regional real estate investment firm. He is President of the Bright Star Foundation, a non-profit education innovation foundation, and serves on a variety of regional educational and economic development boards. He has a B.A. in Biochemistry and an M.A. in Chemistry from Dartmouth College.

Ron D'Ambrosio

President, Glacier Computer LLC

www.glaciercomputer.com

Glacier Computer designs and develops rugged industrial computers for harsh environments in a variety of markets. It offers a complete line of hardware platforms that accommodate fix mount and mobile applications. Whether on a fork lift, in a police car, on the manufacturing floor or reading a utility meter, reliability and ease of use are features of Glacier's computers. Its President is Ron D'Ambrosio. His electronic manufacturing experience began in 1980 with printed circuit boards and contract manufacturing. Since then he has owned and operated several start-ups in related industries. For the past eight years he has traveled to Glacier's other facility in New Hampshire each week, managing the day to day operations of the company. Since its start in 2000, the company has sustained profitable growth each year in a highly competitive computer hardware business. The father of three, he has been a resident of New Milford for over 20 years. A busy travel schedule still allows time for golf and boating with his wife at the Candlewood Lake Club. He is active in town organizations and continues to work on his basketball skills each week in a local organized league. Ron has a BBA in Finance from Ohio University.

Jim Dandeneau

Co-CEO, PolyMedex Discovery Group

www.polymedexgroup.com

James (Jim) Dandeneau is Co-CEO of PolyMedex Discovery Group (PDG), located in Putnam. Polymedex Discovery Group has three main operating segments: Putnam Plastics Corporation, Foster Corporation and Delivery Science. Jim founded Putnam Plastics Corporation in 1984 and Putnam Plastics has established itself as the leading source for complicated extrusions and co-extrusions for the medical device industry. Foster Corporation is a leading supplier of compounded polymers and advanced materials for the medical industry. Delivery Science provides polymer formulations containing active pharmaceutical ingredients for the device and pharma industries. PDG has grown to over 250 employees and is recognized worldwide as a leader in catheter based extrusion and advanced material development. Jim has also been involved in several startups in the plastics field, including Navicath Corporation and Natec Medical, and he holds one patent on intermittent extrusion technology. Recently, Jim was

recognized as one of the top 100 most influential people in the medical device industry. A member of the Society of Plastics Engineers and an advisory board member of the UMass Lowell Plastics Engineering program, and Quinebaug Valley Plastics Institute, Jim is involved in several philanthropic endeavors, including establishing an endowed scholarship fund at UMass Lowell, funding a local community college's polymer lab and most recently, with an endowed professorship at UMass Lowell to focus on minimizing the effect of plastics on the environment. Jim Dandeneau is a graduate of UMass Lowell in the field of Plastic Engineering and currently resides in Killingly with his wife and two children.

Allen DeGraw

President & CEO, Post-N-Track Corporation

www.post-n-track.com

Allen DeGraw is the Founder and Chief Executive Officer of Post-n-Track Corporation, a healthcare information services platform. He has worked successfully for 30 years in the health care sector with health plans, healthcare providers, corporations, cost management companies, systems companies and consultants. Mr. DeGraw is also the Founder and President of Transaction Methods, Inc, a healthcare systems and services company. Allen served on active duty with the U.S. Navy and U.S. Marine Corps and is a graduate of the University of California, Berkeley.

Len Discenza

President, Design By Analysis, Inc.

www.dbaworks.com

Leonard (Len) Discenza is President of Design By Analysis, Inc. (DBA), a woman-owned, full service design company he co-founded in 1995, and which today has an impressive customer base that includes the world's leading aerospace and defense companies. DBA specializes in providing mechanical design and analysis of precision mechanical and electro-mechanical components and sub-systems used in aerospace and military applications, including flight hardware, test and ground support equipment. His roles at DBA have included stress and vibration analyst, chief analyst, engineering manager, program manager, marketing and sales manager, business development and finance manager. DBA now serves over 130 customers. While at DBA, Len has been responsible for writing SBIR proposals that have resulted in two Phase 1 awards from the U.S. Navy. As a result of his entrepreneurial vision, DBA has developed engineering prototypes for two early stage, VC funded start-up companies in which DBA has an equity stake. Len holds both a bachelors and masters degree in civil and structural engineering from Villanova University and has completed graduate course work requirements for a Ph.D. in civil/structural and mechanical engineering.

Michael Francoeur

CEO, Joining Technologies, Inc.

www.joiningtech.com

Michael Francoeur began his precision welding career in 1977 as an entry level employee at EBTEC Corporation in Agawam, Massachusetts. He began as an apprentice in the high energy beam sciences of laser and electron beam welding. Michael quickly developed his skills to become an accomplished technologist in these areas. In 1985 Michael formed Dynamic Electron Beam Corp. He gradually grew this production job shop to impressive revenue levels while engaging with partners, which inevitably forced the sale of the business. In 1992 Dynamic Electron Beam was reformed under Energy Beam Labs, Inc. in Cheshire, Connecticut. Michael had now changed the original business model such that Energy Beam's primary charter would be to provide research/development and engineering services to a variety of industries in need of "best in class" precision welding. In 1995 Michael shifted his attention to leadership and management studies. He engaged in world-class entrepreneurship education curricula at Harvard

CEO Biographies

Business School and MIT. In 1998 Michael once again re-invented the business model and launched Joining Technologies. The new vision targeted laser welding technology as the principle offering, providing research and development, design assistance, production service and complete laser system solutions. Joining Technologies has nurtured several strategic alliances, most notably with TRUMPF USA, headquartered in Farmington. Michael Francoeur's unique ability is business vision and execution. He has a strong reputation as a successful entrepreneur among his peers in the industrial laser industry.

Tim Harvey

CEO, Perimeter E-Security

www.perimeterusa.com

Tim Harvey brings a rich history of experience in the software and managed services industry to Perimeter E-Security. He most recently served as CEO & President of XAware, a leading provider of open source data integration software. Tim joined XAware from S1 Corporation (NASDAQ: SONE), a global provider of enterprise software and managed services to the financial services industry. As the SVP for Sales, Marketing and Product Management he had responsibility for all customer facing operations. Prior to S1, Harvey spent six years with SynQuest, a Warburg Pincus funded supplier of Supply Chain management solutions. As President and COO, he helped manage the company's significant growth leading to an IPO in August, 2000 and subsequent merger. Additional experience includes executive and sales management roles with Datalogix (acquired by Oracle 1996) and MSA. Harvey graduated from the University of Florida with a BSBA in Finance and served four years as an officer in the United States Marine Corps.

Einar Haukeland

President & CEO, Westbrook Technologies, Inc.

www.westbrooktech.com

Westbrook Technologies, founded in 1990, provides software applications to businesses across vertical markets, enabling organizations to streamline processes, improve efficiency, increase productivity and address business challenges. Organizations achieve these benefits and maintain a competitive edge through Westbrook's enterprise document management software solutions, now in use at thousands of customer sites in 52 countries. Its software products include Fortis for document management (ERM), and Fortis Inflo - workflow functionality. Einar was named President & CEO of Westbrook Technologies in 2008. He has been a member of the company's board of directors for the past several years. He has been an investment counsel and has managed diverse privately held companies. He uses his leadership experience to drive product quality, forging strong partner relationships as Westbrook continues its revenue growth through re-sellers and by providing leading edge enterprise document management products, services, and technologies.

Jason Howey

Executive Vice President & COO, Okay Industries, Inc.

www.okayind.com

Jason Howey is currently Executive Vice President & COO at Okay Industries where he has worked for the past 10 years in several different roles in both operations and sales and marketing. Prior to working at Okay Industries, Jason worked at Reuters (currently Thompson-Reuters), in several management, sales and technical roles in both Boston and New York in their capital markets information and software for business automation group. He has a B.A. in Economics from the University of Maryland and is a graduate of the Owner/President Management program at Harvard University. Jason currently serves as Chair of the New Britain Health Care Academy for Health Professions, as Board Member of the Precision Metal-Forming Association, as Vice-Chair of the Future Workforce Committee

and Board of Directors for Capital Workforce Partners, and is a Board Member of Central Connecticut State University's Institute of Technology and Business Development. He is also a Board Member of the Friendship Service Center.

Rick Huebner

President, Visual Technologies, Inc.

www.VisualTechnologiesInc.com

Founded in 1995, Visual Technologies offers consulting, software and network services, as well as software products. The company's employees, consultants, and contractors are skilled technologists with solid analytical experience and strong project management skills. Visual Technologies presents its clients with objective IT solutions that will improve workflow, enhance productivity, and increase a client's bottom line. Visual Technologies President, Rick Huebner, has more than 20 years of experience in technology: designing, developing, consulting, and managing projects. Rick serves on the board of directors of the Connecticut World Affairs Council, and on the Board of the Connecticut Technology Council. He is also active in various community and civic organizations in his home town of Portland. These include serving on the board of directors of the Swedish Cemetery, participating as member of Zion Lutheran Church's property committee, and acting as Advancement Chairman and committee member for Boy Scout Troop 2. Rick has a B.S. from Lehigh University.

David Hudson

President, Joining Technologies, Inc.

www.joiningtech.com

Dave Hudson has spent the last 30 years in various manufacturing and leadership positions in Connecticut and Massachusetts. He began his career as a machinist at Jagenberg, Inc., a small paper machinery manufacturer located in Enfield. Over the next few years Dave would obtain a bachelor's degree in Business Administration (attending evening classes) while learning many of the manufacturing and engineering disciplines employed at the company. He managed manufacturing, procurement and sales, and eventually took over as divisional manager of operations, as the company grew to \$100 million in annual sales. After a successful 20 year career at Jagenberg, Dave left the company to pursue entrepreneurial opportunities. Since then he's been part owner and president of a commercial door manufacturer in Massachusetts, vice president of sales and marketing for an aerospace component manufacturer, and is currently the president of Joining Technologies, a high tech materials joining company serving many industries, most notably medical devices and aerospace. Under the leadership of Dave, and company founder Michael Francoeur, the company has grown to be one of the largest and most successful facilities of its type in North America.

Ross Joel

CEO & Co-founder, OR-Live, Inc.

www.or-live.com

Ross Joel is a co-founder and partner of OR-Live, Inc., and serves as the corporation's CEO. Joel helped reinvent the company from a traditional broadcast production company to the Internet's leading healthcare-focused broadcaster. He has led sales growth at OR-Live, and has helped to create and establish OR-Live.com as the number one destination for surgical broadcasting on the Internet. Before co-founding OR-Live in 1994, Joel spent nine years as a television anchor/reporter for NBC-affiliated TV stations in Vermont and Hartford. He was nominated for a News Emmy Award in 1994 for his work on an investigative series on lead poisoning in children. He is also a published magazine writer, with his work appearing in national publications such as Bon Appetit. Additionally, Joel is a former gubernatorial appointee to the Connecticut Film Commission. Joel has gained a national reputation in healthcare Internet marketing through

CEO Biographies

appearances on such national news programs as NBC "Today" and in print news outlets such as the New York Times, Boston Globe, Washington Post and many others. A member of the American Hospital Association's Society for Healthcare Strategy and Marketing and the Medical Marketing Association, Joel has spoken at the national meetings of such groups as the American Hospital Association, the Healthcare Strategy Institute and the Association of Academic Medical Centers. Joel holds a B.A. in Political Science from Union College and a Master's degree in Journalism from New York University. He is also a graduate of the Kursverksamheten School of Language at the University of Lund, Sweden. He currently resides in West Hartford with his wife and two children.

Andrew Kersey

President & CEO, CAS Medical Systems, Inc.

www.casmed.com

CAS Medical Systems, Inc. (CASMED) is dedicated to the design and manufacture of innovative, non-invasive technologies and products vital to patient care in the most challenging clinical environments. With a reputation for the highest quality products available in the markets it serves, CASMED products are used by clinicians worldwide. CASMED was founded in response to the medical community's expressed need for a device that could obtain fast, accurate blood pressure readings in newborns. In 1974, CASMED introduced the first blood pressure cuff designed specifically to meet the challenges of neonatal monitoring. In 1984, the company established its headquarters in Branford and officially incorporated as CAS Medical Systems, Inc. Through the years, its product offerings continued to evolve and expand, always focused on areas vital to patient care. Andrew Kersey, its CEO, joined CASMED in 2001 as the Director of Engineering and became Chief Operating Officer at CASMED in January 2004. In 2007 he was promoted to President and Chief Executive Officer of CASMED. Prior to CASMED, Mr. Kersey was employed by Novamatrix Medical Systems, Inc. where he held various engineering management positions. He was also previously employed by Corometrics Medical Systems, a division of GE Marquette Medical, as Engineering Manager. Andrew holds a Bachelor of Science degree from the University of Warwick (UK).

Wendy Lambert

President & COO, Palace Production Center

www.palacedigital.com

Wendy Lambert is President & COO of the Palace Production Center, a holding company that owns and operates a 20,000 sq ft. digital media production studio with soundstage, a contract production company and several program creation companies. PPC also has production offices in the Tribeca Film Center building in NYC and in SoNo (South Norwalk, CT). As a member of PPC's senior leadership team, Wendy provides strategic and creative direction for the 21st century media creation studio and its production partners. Wendy is passionate about seeking out breakthrough projects to collaborate on with the best people in the industry. While working in Manhattan in the eighties, she served as Development Director and Graphics Producer for Electric Picture Works, a division of VideoWorks Inc. While at Electric Picture Works, she produced on air promotion and animation projects for MTV Networks, ESPN, NBC Entertainment, NBC Sports, USA Network, and Children's Television Network. She also worked at R/Greenberg Associates, the bi-coastal live action and computer animation company, producing graphics for commercials. She returned to Palace Production Center in the early 90's to transition the company into new lines of business and head the Palace's award-winning design team. Wendy served on the board for many years and is former Past President of the Broadcast Designer's Association (Promax/BDA).

Robert Lerman

President, Thermodynamics, Inc.

www.thermodynamics.com

Bob Lerman has been President, CEO and a director of Thermodynamics, Inc. since its inception in 1981. Bob's broad range of experience is derived from forty years of investment, financing and industrial experience. He is the Managing Director and Sr. Investment Officer of Capital Management Partners and held similar positions with two other investment partnerships. In 1966 he co-founded Predictor Management Corporation, an investment advisory and computerized portfolio management company. His experience includes private placements, valuations, expansion capital financing and mergers and acquisitions. He has been the president and CEO, as well as a director of several manufacturing companies. Bob was a lecturer for the Hartford Graduate School (affiliated with Rensselaer Polytechnic Institute) and the University of Connecticut graduate schools, conducting courses in advanced engineering and mathematics. He has written papers offering new advances in the field of mathematics which have been published in a number of technical journals. He also co-authored the text book, *Nonlinear Systems Dynamics*, Van Nostrand Reinhold, New York, 1992. He served on the Boards of Directors of several public and private companies in the manufacturing, direct mail and nutraceutical industries. He holds the degrees of Bachelor of Mechanical Engineering (College of the City of New York), Masters of Science in Mathematics (Adelphi University) and Master of Science in Electrical Engineering (University of Connecticut). Bob is active in civic and religious organizations.

Mark Leuchtenberger

President & CEO, Rib-X Pharmaceuticals, Inc.

www.rib-x.com

Mark Leuchtenberger joined Rib-X in March, 2010, as the Chief Executive Officer, bringing significant expertise in commercial operations, business development and preparing biopharma companies for product approval and commercialization. Prior to joining Rib-X, Mark served as President and CEO of Targanta Therapeutics Corporation and led the company's successful IPO in 2007 and acquisition in 2009. He joined Targanta from Therion Biologics Corporation, a privately-held cancer vaccine company, where he served as President and CEO and led the company's lead product through development and commercial manufacturing build-up and raised over \$120 million in private financing. Prior to Therion, Mark was a senior officer at Biogen, where he served as Vice President, International, and led all commercial operations outside of North America. Mark received an M.B.A. from the Yale School of Management and a B.A. from Wake Forest University. He currently serves on the boards of Beth Israel Deaconess Medical Center and Wake Forest University.

Jerry Long

President, PCC Technology Group, LLC

www.pccgt.com

Jerry Long has been in the computer consulting business since January 1988, first as the owner of PC Consultants until 1994. In 1994 Jerry founded PCC Technology Group, LLC. PCC serves both the commercial and public sectors and has developed enterprise architectures and solutions for some of the world's leading organizations. PCC is a 2001, 2002 and 2003 winner of a Fast Fifty Award given by Deloitte and Touche, and the winner of the Business Development Grant given by Fleet Development Ventures. Jerry has a Bachelors of Science Degree in Business Administration from Middle Tennessee State University, and an MBA from the University of Tennessee. Jerry started his career with the General Electric Company and remained there a total of 13 years. He then moved to Connecticut General Company (later known as CIGNA) for a two-year stint, followed by a four-year assignment with The Hartford Insurance Group. He founded PC Consultants in 1988. Jerry is the father of three adult children and resides in Bloomfield with his wife Marjorie.

CEO Biographies

Tom Margarido

President & CEO, East Point Systems, Inc.

www.eastpointsystems.com

Tom Margarido has been in the Information Technology business since 1968. In his early years he was a developer, analyst, branch support manager and district consulting services manager for Wang Laboratories, IBM's rival throughout the 60's, 70's, and 80's. Additionally Tom has held the positions of president for Micro-Computer Consultants of Connecticut, LLC (a software & hardware consulting company within the real estate industry), Quality Development Corporation (a multi state land development company), and since 1996 has held the position of President & CEO of East Point Systems, Inc., the leading software and data services company in the Mortgage Field Services industry. Under his management, East Point Systems, Inc has experienced a year over year growth rate of over 96% per year for the past three years.

Rich Mavrogeanes

President, Discover Video

www.discovervideo.com

Discover Video is a leader in online networked video solutions, and was founded by Rich Mavrogeanes. Prior to Discover Video, Rich founded VBrick Systems where he served as CEO, President, Chairman, and CTO for more than a decade. Rich has been in the communications industry for more than 35 years. Prior to VBrick, he was a founding executive at several other successful technology companies. His background includes the U.S. Air Force, senior technical, marketing and management positions at Avidia, Switched Network Technologies, Dataproducts, and General DataComm. He received the "Innovator Of The Year" award, was named one of 17 industry executives to Federal Computer Week's "Federal 100" list for making a difference in Federal Information Technology, was named a "A List" executive by Telecom Magazine, received the Ernst & Young's Entrepreneur Of The Year Finalist Award, accepted ComputerWorld's Hero's Award, and is a Streaming Media "All Star". Rich also serves on the board of directors of the Connecticut Technology Council, the Internet Streaming Media Alliance, the MPEG Industry Forum and the Connecticut Commission for Education Technology. He was named one of the top most influential people in the streaming media industry by Streaming Media Magazine where he writes a monthly column, and he has authored many articles on the subject of networking, video, and streaming media which have appeared in the top industry journals.

Bill McClain

President, Accastandard, Inc.

www.accastandard.com

Bill McClain has served since 1999 as the President of AccuStandard, a leading manufacturer of chemical reference standards for the worldwide environmental and petroleum markets, where he has tripled the earnings per employee by automating and updating systems and procedures. Prior to that, Mr. McClain was the Vice President and member of the Board of Directors of Vibra-Metrics of Hamden for eight years. Vibra-Metrics is an innovative manufacturer of internally conditioned vibration sensors. While at Vibra-Metrics, Mr. McClain secured Connecticut Innovation grants to commercialize the bridge vibration monitoring system, and he served as the Program Manager for the Pratt & Whitney F-22 engine vibration sensor development. Mr. McClain was also with Motorola Communications in Washington DC for eight years. He earned his BS in Commerce from the University of Virginia and his MBA in Strategic Planning from George Mason University. Mr. McClain served for ten years on the St. Mary (Milford) School Board and has also served on the Board of Directors of Bridges, a Milford community mental health support organization, and the Boy Scout Troop 21 Council.

Tom McDonald

President, NSI

www.nsiserv.com

Tom McDonald, as President of NSI, oversees all of NSI's daily activities, most especially customer relationships. Tom is devoted to the proposition that delivering "traditional" service is the top priority for a technology company. Tom arrived at this belief from hands on experience, starting at NSI 15 years ago as a Parts Courier and rising through the ranks to the leadership position he holds today. In 2006 McDonald was one of sixteen individuals named "Rising Stars" by Business New Haven Magazine for his talents and accomplishments in business. Headquartered in Naugatuck, with regional offices throughout the Northeast, NSI is an experienced value added re-seller offering companies and government entities responsive, customized solutions and exceptional service. Founded as an IBM Mid-Range sales and service provider, NSI has expanded its offerings to include IBM, HP and other Hardware Platforms, Imaging, Managed Services, Security Solutions, Storage Solutions, Software Sales and Implementation, Network Design & Development, Server Consolidation and Upgrades, WAN/ LAN and Wireless Networking, Virtual Private Networks (VPN), Voice Recognition and Consulting, Service Maintenance and Repair, Technology Consulting, Technical Support, IBM, Xerox, Lexmark, HP and Riso office and High Speed Printers as well as PC's and Laptops. The NSI TotalCare offerings also assist Small and Mid Sized Businesses that may not have adequate IT Staff or Technical Expertise.

Dudley Molina

Founder, President & CEO, ePath Learning, Inc.

www.epathlearning.com

Dudley Molina, Founder, President and CEO of ePath Learning, Inc., has more than 25 years of information technology experience including 17 years in technology-based training. He is responsible for the overall strategic direction, growth and management of ePath Learning, which in 1999 developed the first Software as a Service (SaaS) offering for learning management and custom eLearning development for the corporate market. Today, ePath Learning continues to offer easy to use, cloud-based tools for corporate training plus award-winning eLearning development services. Previously, Dudley held the position of Vice President at Interactive Media Corp, one of the nation's largest developers of custom, interactive multimedia training solutions with over 300 full time employees. He was instrumental in the formation of Interactive Media Corp in 1997, as a wholly owned subsidiary of Analysis & Technology, Inc. (now General Dynamics Information Technology). Dudley has also served on the Advisory Board for the Center for Arts & Technology at Connecticut College. He holds an MBA from Rensselaer Polytechnic Institute and a BS in Industrial Engineering from Rutgers University. He enjoys playing basketball, and recently was awarded his private pilot license.

Ahmet Ozalp

CEO, Telenity, Inc.

www.telenity.com

As Chief Executive Officer (CEO), Ahmet Ozalp is focused on assuring continued momentum for Telenity's sustained growth and global expansion. He brings nearly two decades of experience in the telecommunications, wireless and digital media industries, as an executive, technologist and venture capitalist. Most recently, Ahmet was a Partner at Atlas Venture, an early stage venture capital firm, where he focused on investments in telecommunications, wireless and digital media. While at Atlas, Ahmet led investments in several startup companies including Extend Media and Myvu Corporation, where he still holds board seats. Ahmet also worked closely and had board level involvement with Ellacoya Networks (acquired by Arbor Networks), Isilon (IPO, Nasdaq:ISLN) and Gotuit Media. Before joining Atlas, Ahmet was VP of Marketing at Narad Networks, a VC-backed start-up company in the broadband access and cable infrastructure

CEO Biographies

space, which was acquired by Ciena (Nasdaq:CIEN). Prior to Narad, Ahmet was a management consultant for Bain & Company in its technology and media practice working extensively with telecommunications equipment vendors, service providers and digital media companies. In the earlier part of his career, Ahmet spent six years at NewNet, a telecom startup, which was acquired by ADC (Nasdaq:ADCT) during his tenure. At NewNet, Ahmet was a member of the founding team who created the industry's first low cost, UNIX based SS7 platform and one of the first short messaging systems. He held successive positions as software engineer, product manager and director of engineering. He holds an MBA from the Wharton School at the University of Pennsylvania and an MS in EE from Columbia University.

Neil Rosen

President & CEO, eWayDirect, Inc.

www.ewaydirect.com

Neil Rosen is president and CEO of eWayDirect, Inc., a Connecticut-based email marketing company offering a single integrated platform that combines world-class email marketing, website reengagement, viral marketing, social networks, and desktop delivery with the ability to utilize all facets in an integrated strategy, connecting email with social communities and social media with search marketing and direct mail capabilities. He is responsible for setting the company's strategic direction and for the development of new products. This is the third new venture he has founded and guided to success. In 1980, Neil founded the Bedroom Store, a retail furniture establishment that he expanded into a chain of six regional stores. He sold the chain to his employees in 1989 when he opened National School Reporting Services, Inc. (NSRS), which provides school-related information to relocating families, subsequently sold first to Central Newspapers (CNN) and then to Homestore.com. With continued entrepreneurial enthusiasm and a proven track record of successful ventures, Neil opened eWayDirect, Inc.

David Shea

President, CORPTAX, Inc.

www.corptax.com

Dave is President and CEO of CORPTAX, Inc. CORPTAX develops, markets, sells and supports tax specific ERP business process and workflow solutions to the corporate tax market. More than 50% of the Fortune 1000 rely on CORPTAX products and services to manage their tax workflow and process needs. CORPTAX has approximately 300 employees and has offices in Deerfield, IL, Woodland Hills, CA and Plano, Texas. Dave has over 15 years experience in the tax and accounting market space. Prior to his tenure at CORPTAX, Dave's tax and accounting market experience includes 10 years with the Thomson Corporation where he held various roles, including President of RIA Information and Online and President and CEO of Practitioners Publishing Company. Dave is also formerly the President and CEO of AMS Services, an ERP business process and workflow automation software company in the insurance agent and broker space. Dave holds a Bachelor's of Business Administration, with a major in Public Accounting from Pace University and has completed graduate level work in Software Engineering at Fairfield University.

John Sottery

CEO, Enginuity PLM, LLC

www.enginuityPLM.com

Dr. John Sottery received his B.S. in Chemistry from Bates College, and his Ph.D. in Analytical Chemistry from Duke University. He joined Procter & Gamble (P&G) in 1985, where he rose to head the Skin Care Exploratory Formulation group. At P&G, Dr. Sottery led the development of new sunscreen technology and played a key role in developing breakthrough formula-based consumer products that achieved hundreds of

millions of dollars in new sales. In 1990, he received a P&G Competitive Advantage Award in recognition of his groundbreaking product development work. In 1992, Dr. Sottery founded Enginuity's parent company, IMS Inc. – and in 2006 launched Enginuity PLM as a wholly-owned subsidiary of IMS Inc. Dr. Sottery's work has resulted in numerous publications, patents, commercial licensing agreements and scientific presentations. He has over two decades of product development experience and is a recognized industry expert on enterprise PLM applications to accelerate formula-based product development. Dr. Sottery has been interviewed by Scientific American and has been an invited speaker at a number of prestigious international conferences.

Raymon Sterman

CEO, Prime Technology, LLC

www.primetechnology.com

Raymon Stermon is the CEO of Prime Technology. The company is a proprietary manufacturer of precision instruments and systems, serving the commercial, nuclear, and military marketplaces. The company is a major supplier to government. Government contracts have included passive and active components for the Sea Sparrow, Safeguard/Spartan, Poseidon, Polaris, LEM, Talos, Sub-Roc, Vanguard and Trident programs among others.

Milton Stretton

President & COO, Sonalysts, Inc.

www.sonalysts.com

Milton Stretton graduated from the U. S. Naval Academy in 1981, entering the Navy as a Surface Warfare Officer and Nuclear Power Engineer. Upon graduation and completion of nuclear and surface warfare training, Milton served in USS NIMITZ (CVN-68) and USS SCOTT (DDG-995) in engineering, combat systems and operations. He also served as a nuclear power instructor, teaching electronics and reactor plant operations prior to joining Sonalysts in 1989 as a Senior Analyst in Waterford, CT. Milton's first twenty years at Sonalysts have been spent at the forefront of combat and training systems research and development. He has worked extensively with the Naval Undersea Warfare Center, Naval Surface Warfare Center, Office of Naval Research, and the Defense Advanced Research Projects Agency. He has become widely published in training systems and methodologies, as well as, human systems integration and systems engineering. Milton became a Vice President of the corporation in 1996, establishing and running successful operations in Dahlgren and Arlington, VA. In 2009, Milton returned to Waterford as the President and Chief Operating Officer.

Roger Tausig

President, Imaging Solutions

www.imagingsolutions.com

Roger Tausig is the Founder and President of Imaging Solutions, Inc., a systems integration firm specializing in the design and implementation of Enterprise Content Management (ECM) systems for medium and large businesses. The company is headquartered in Wallingford, CT. Prior to forming Imaging Solutions, Roger held a position in sales for MicroMedia of New York, a micrographics service bureau, from 1984 to 1988. In 1988, recognizing the trend toward digital imaging, he joined DataImage of Glastonbury, CT, an imaging systems integration firm, in a sales role and was later promoted to Sales Manager. He grew the sales of the company to the point where DataImage was able to IPO in 1991. In March of 1994 Roger founded Imaging Solutions and built the company organically. His strategy is to align with several best of breed software and hardware vendors who bring their products to market through Value Added Resellers. With a staff of 15 professionals, Imaging Solutions has delivered large and sophisti-

cated content management and workflow solutions to some of the leading companies in the world, such as Goldman Sachs, United HealthCare, JP Morgan and Pitney Bowes, Inc. He resides in Orange with his wife, Fern.

Steve Viscardi

President, The TNS Group

www.thetnsgroup.com

Steve Viscardi has been the President of The TNS Group, a leading technology services company, since January, 2000. Steve has been an entrepreneur since 1980, owning and operating three companies in the healthcare, financial services, and Information Technology sectors. At Nautilus Aerobics Plus, he spent twelve (12) years on the senior management team and expanded the health club chain from three to nineteen centers throughout the Southern California marketplace, ultimately selling to Bally's in 1992. Steve then became a founding partner of Collectech Systems, Inc., a financial services company in Southern California. After building a regional world-class accounts receivable service, Steve initiated a national expansion plan for Collectech in 1993, ultimately opening 14 more offices over the next seven years. Collectech was awarded Inc. 500 designation in 1993 and 1994, in recognizing it as one of the fastest growing, privately held companies in America. In 1998, Collectech was sold to IntelliRisk, a top three market leader in the financial services sector. Steve also spent five years on the Board of Advisors for Concept Information Systems in Stamford. Concept's products were 32 bit object-oriented graphical front-end applications which provided decision-support and analysis capabilities for desktop as well as mobile workers. The consulting practice provided expertise in every stage of data warehousing from building the data model to generating and populating the warehouse. In 1998 Concept was sold to PriceWaterhouseCoopers.

Leonora Valvo

CEO, etouches

www.etches.com

Leonora Valvo is a life-long entrepreneur who has launched four successful companies in the travel and conference industries. Her first company was Options, a highly-targeted and successful niche consulting business that provided corporate clients with "innovative, best practice" solutions for post-industry deregulation travel management including corporate consolidation, cost efficiencies and in-house operations and logistics. Next she designed and created the Global Network, a strategic network of world-wide travel company partners. It provided the business travel community a wide range of innovative business "first time" programs, such as world-wide fare search, global traveler support and seamless, 24/7 traveler information access. She engineered a strategic partnership with a leisure travel company and established their corporate travel division. She grew this company's revenues to \$10 million, which provided the springboard for the launch of today's etouches. As CEO of etouches, she has grown the business exponentially on a global level. In response to the dramatic consequences of the post 9/11 slumps in the events business, she reengineered her company, refocused her target markets and succeeded in transforming the company into a position of industry leader. In 2005, recognizing the need for a comprehensive, web-based meeting and event solution and finding available tools expensive and lacking flexibility and vision, she began development of etouches®. etouches® is a fully integrated, enterprise solution which addresses all aspects of the event lifecycle while providing global visibility of the organization's event and meeting portfolio. An award winner at EIBTM, etouches has emerged as a leader in the strategic meetings management software space with customers including Volkswagen Audi, Diversified Business Communications, the Financial Times, Thomson Reuters, Google and travel industry analysts PhoCusWright.

Paul White

President, Ikonisys, Inc.

www.ikonisys.com

Paul White has been president of Ikonisys since March 2007. Paul also served as the company's CFO from March 2006 through June 2008.

Immediately prior to joining Ikonisys, Paul was the Chief Financial Officer and Executive Vice President - Strategy, Development & Planning for Deltathree, Inc., a publicly traded technology company. Prior to that, Paul held senior level positions at: Tangoe Inc., a leading provider of enterprise-wide Telecommunications Expense Management software, where he served as President and CEO; Buyersedge.com, an on-line consumer services "reverse-auction company, where he served as Vice President of Operations & Finance; AT&T's SNET subsidiary, where he served as Director of Finance & Business Development; and at Ernst & Young, LLP and Arthur Andersen, LLP. Paul has a BBA and an MBA from Hofstra University, and is a certified public accountant. Ikonisys is transforming diagnostic medicine by enabling early, accurate and non-invasive disease detection. Through a unique combination of technology and science, Ikonisys is dedicated to helping researchers and physicians realize the promise of rare cell detection to give patients the best chance of beating their disease.

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Shipman & Goodwin LLC has more than 140 lawyers practicing from offices throughout Connecticut and Washington, DC. We recognize that our clients need to build and operate businesses, develop and market products and services, maintain workforces, access capital, create and protect intellectual property, resolve disputes, deal with investors and partners, buy and sell businesses, and succeed in a competitive and often global marketplace. In response, we have over many years built and nurtured teams of attorneys in business, finance, intellectual property, tax, labor and employment, employee benefits, environmental, energy, mergers and acquisitions, private equity, and business and commercial litigation. These teams work together in a focused and efficient way to add value and solve problems. We invite you to learn more about the Shipman & Goodwin difference.



Webster Bank provides business and consumer banking, mortgage, insurance, trust and investment services through more than 180 banking offices, 480 ATMs and the Internet. Webster Financial Corporation owns Center Capital Corporation, an equipment financing company headquartered in Farmington, Connecticut, and HSA Bank, a leading provider of health savings accounts based in Sheboygan, WI. Webster's Emerging Growth and Technology division specializes in providing banking and credit products to institutionally-backed early, expansion and late stage technology companies. By helping customers to reach their financial goals and emphasizing customer service, Webster builds strong, lasting relationships that create shareholder value.



SIMA Search LLC is led by Ron Evans, a 25 year search industry veteran. After working with global consultancies Korn/Ferry, Ward Howell, Ernst & Young, and ESearch Group, Ron launched SIMA Search specifically to address the needs of emerging technology companies. He has completed hundreds of challenging senior management assignments for VC funded and closely held organizations and is known for consistently delivering three things:

- Results –an extraordinary 95% success rate over 25 years
- Maximum access to talent –providing clients maximum access to the best talent in each industry by limiting 'talent blockage';
- Predictive Performance –using the SIMA process to accurately predict future performance of candidates.

Ron's practice focuses on leadership recruitment for organizations undergoing significant growth and change. His multi-industry perspective offers clients a 'wide angle view' of the leadership talent it takes to thrive during times of change. Clients include high growth companies such as HigherOne (Nasdaq), Nanking Road Capital, UPF, Inc, Zeo (Axon Labs), WHIS, HMonline, Vertrax and Aperture Technologies. Well recognized companies such as Pennzoil, Naturipe Farms, Harley-Davidson, and Ernst & Young have entrusted Ron with some of their most sensitive leadership needs. A graduate of the University of Connecticut, Ron has been featured in the Wall Street Journal online edition (see www.careerjournal.com) and is author of the popular executive guidebook "Kiss Your Resume Good-bye".

CTC's Fall 2010 Events - www.ct.org

Cantor Colburn LLP / CCAT Innovation & Entrepreneurship Summit

Northeast ACA
Angel Summit

Sponsored & hosted by:



The 2010 Marcum Tech Top 40 October 28, 2010

This evening awards program is a celebration recognizing Connecticut's faster growing technology companies on the basis of revenue growth.

The Cantor Colburn / CCAT Innovation & Entrepreneurship Summit - September 30, 2010

This event showcases products and services from nearly 100 technology startups, drawing angels and investors to an awards program and poster fair celebrating the latest innovation.



The CIO Forum November 30, 2010

This forum convenes the states' senior IT professionals to discuss topical issues.